



**CELLTREAT Scientific Products**

## **Outside Sales Representative - Northwest Region**

### **About us**

CELLTREAT Scientific Products is a supplier of laboratory products for the Life Science industry. In 2022 we added to our strengths with the acquisition of VistaLab Technologies. Our strong focus on our customers, team, and values creates a fun and rewarding work-hard/play-hard environment. See what the Green Team has to offer. You're going to love working here.

### **What you can expect:**

- Candidate that fills this position can have the opportunity to develop into a future sales manager
- Team members who “get it done” are appreciated, recognized, and rewarded.
- Learn new skills, build your experience, and grow with the company.
- Share the prize – bonuses, activities, recognition program, integrated sales and marketing team and more!

### **Responsibilities Include:**

- Manage and grow sales within assigned geographic region
- Build rapport with key distribution partners within region
- Respond to inbound leads in a timely fashion
- Participate in development and execution of commercial strategy
- Understand and ability to explain full product line to potential customers and channel partners
- Embrace the entrepreneurial nature of the company with out of the box thinking and creative solutions
- Travel to Accounts, Shows, and Channel Partner Facilities

### **Skills Desired:**

- Sales experience (2+ years)
- Live within Geographic Territory
- Familiarity with cell culture or biology research and supplies ideal.

- Proficiency with Excel, Word, PowerPoint, etc.
- Excellent organization skills
- Willingness to travel approximately 50%
- Self-starter

**Job Type:** Full-time

**Benefits:**

- 401(k) and matching
- Cell phone reimbursement
- Health insurance / Dental insurance / Vision insurance
- Life insurance
- Mileage reimbursement
- Paid time off
- Parental leave
- Paid training
- Travel reimbursement

**Compensation Package:**

- Bonus opportunities
- Commission pay
- Profit sharing

**Schedule:** Monday to Friday

**Work Location:** On the road

CELLTREAT Scientific Products is an equal opportunity employer committed to workforce diversity. We do not discriminate on the basis of race, religion, color, national origin, gender, sexual orientation, age, marital status, veteran status, or disability status.

Please email resumes to Cody Sarcinella: [csarcinella@celltreat.com](mailto:csarcinella@celltreat.com)